



APPLICANTS' QUESTIONNAIRE

Thank you for your interest in a partnership with Testa Rossa caffè! To help us to get to know you better, please complete the following questionnaire.
Your answers will naturally be treated with complete confidentiality!

PERSONAL DETAILS:

Name: _____

Address: _____

telephone home: _____ mobil phone: _____

telephone work. _____ fax _____

Can we call you at work? o yes o no

e-mail _____

date of birth: _____ city/country of birth _____

family status _____ number of children _____

nationality _____

Career details:

trade/profession for which trained: _____

Current occupation / scope of responsibility: _____

Company / address _____

Do you have experience in restaurant / catering trade? o yes o no

Please give details? _____

Are you currently self-employed? o yes o no

If so, please give details of your work: _____

Which Testa Rossa caffèbars have you visited / do you know of?



Are you prepared to manage the Testa Rossa caffèbar yourself on-site? yes no

Are you prepared to take on a high level of personal commitment (70-80 hours a week) to establish and secure your livelihood? yes no

Are you franchisee material?

Are you willing to work in compliance with system processes and standards?

yes no

Are you prepared to accept training and advice about how to run your business from the franchise system consultants and management team of your franchiser?

yes no

Are you reasonable confident that the franchiser works for the benefit of the system as a whole, even though you may not always agree with his decisions?

yes no

Are you prepared to disclose financial information and draw up the necessary monthly reports?

yes no

Are you prepared to utilise the advertising and promotional material supplied by your franchiser?

yes no

Are you prepared to take part in franchisee conferences and information events organised by franchiser?

yes no

Are you prepared to complete a 3-week training course in a training outlet?

yes no

Are you prepared to complete a 2-day training course to familiarize yourself with the franchise manual?

yes no

What regions or cities would you consider?



Do you already have premises available or in mind? yes no

Do you have at least 50.000,-- Euro in freely disposable capital of your own for the startup phase?
 yes no

How did you find out about us?

Place, date

signature

Thanks for answering our questions honestly!
We will contact you as soon as possible!

FRANCHISING AUSTRIA and INTERNATIONAL

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